



CMS DEVELOPER SERVICES, INC.

CMS TEAM MEMBERS

Phone Number	Email	Role	
Dave Scott	702-513-5258	david@cmsdeveloperservices.com	Business Development
Cameron Scott	619-917-8892	cameron@cmsdeveloperservices.com	Business/Project/Estimating Management
Marty Huber	541-948-3024	marty@cmsdeveloperservices.com	Senior Superintendent/safety
Ron Bergstrom	541-410-5808	ron@cmsdeveloperservices.com	Concrete Division Estimating/Supervision/ Management
Mike Aldrich	541-728-7790	mike@cmsdeveloperservices.com	Concrete Division Estimating/Supervision/ Management
Tyler Saunders	541-280-3044	tyler@cmsdeveloperservices.com	Senior Estimating/Onsite Project Manager,
Ken McGuire	801-859-5677	ken@elementalconstruction.com	Senior Estimator
Debbie Royse	541-233-6551	debbie@cmsdeveloperservices.com	Office Administrator

David H. Scott

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EXECUTIVE SUMMARY

Decisive business leader and veteran of the construction industry with a valuable depth of experience in strategic and tactical business planning, project leadership, and operations and team management. At ease with high-profile assignments that require broad-based management skills, independent judgment, accountability, and business savvy—combine the *passion* of an entrepreneur with the *discipline* of an experienced business executive. Career is marked by significant company growth, technical expertise, and an inherent ability to identify and capitalize on new business opportunities. Consistently exhibit performance standards and uncompromising ethical principles that exemplify leadership qualities and professionalism.

Areas of Expertise

Business Start-up • Sales & Marketing • Relationship Building • Financial Management
Estimating • Project Development • Construction Methods & Tools • Subcontractor Relations
Team Leadership • Organization & Attention to Detail • Technology

CAREER HIGHLIGHTS

- ❖ Among a select group of businesses certified as SDVOSB Level I and Level II DOD/VA Federal Contractors in the United States.
- ❖ Awarded first SDVOSB federal contract in less than 1-1/2 years, against a normal time frame of 2-3 years.
- ❖ Successfully completed a \$4.4 million lighting retrofit project at Ft. Irwin, CA.
- ❖ Sacramento Lighting Services recognized as Sacramento's fastest growing business in gross sales and number of employees two consecutive years (1994,1995).

CURRENT EXPERIENCE

CMS DEVELOPER SERVICES, INC., Bend, OR 10/09–Present
(A Nevada "S" Corporation specializing in concrete/interior construction/supervision and project management.)

President/Secretary

As principal owner of this Service Disabled Veteran Owned Small Business, conceptualized and launched a general construction firm serving governmental agencies in nine western states and Guam. Strengthen and protect the company's financial position through effective business planning, new business development, financial oversight, operations management, and relationship building. Attend professional conventions and events; regularly upgrade the company website; and connect to an extensive network of veterans, construction professionals, and business associates to solicit and negotiate opportunities for prime and subcontracting projects.

ADDITIONAL EMPLOYMENT

A 40-year professional career that has progressed from positions as a business owner and union carpenter to project superintendent and business owner. Built a stellar reputation in the construction industry for commercial, residential, and federal project management—from start-up to successful completion—with a laser focus on quality workmanship, safety, and superior service. Natural leader and team builder with a talent for assembling cohesive work groups with complementary strengths that achieve critical business objectives.

ADDITIONAL EMPLOYMENT *(continued)*

Project experience and expertise include wood and metal framing, concrete forming, concrete tilt-up buildings, sheet rocking/taping, painting, finish carpentry, fireplace installation, and underground utilities. Scope of experience in construction and related businesses includes:

Retired — Las Vegas, NV/ Bend/OR (river-rafting, kayaking, hiking, fly fishing)	10/07–9/09
Superintendent — Silas Cristafi Construction, Bend, OR	1/07–9/07
Superintendent — Tumbleweed Construction, Bend, OR	4/06–8/07
Superintendent — Danoski-Clutts Building Group, Bend, OR	1/06–11/06
Superintendent — LM Construction, Las Vegas, NV	3/05–5/06
Superintendent — Brenson Communities, San Diego, CA	3/04–2/05
Mortgage Originator — Las Vegas, NV	1/03–2/04
Union Carpenter , Local 1977 — Las Vegas, NV	1/99–1/04
Personal sabbatical (traveled)	12/96–12/98
Owner/Operator — Sacramento Lighting Services, Inc., Sacramento, CA	11/91–11/96
Real Estate Agent — ERA Real Estate, Anchorage, Alaska	1980s
Owner/Operator — Harvey's Painting, Anchorage, AK	1980s

Selected Projects:

- Major participant in energy conservation projects for the Sacramento Municipal Utility District.
- Painting and framing projects — Alaska military bases and airport terminals.
- Retrofitted substantial portion of lighting systems in high security area — Livermore Laboratories, Livermore, CA.
- Outsold a combined sales force of 26 agents two consecutive years, exceeding all real estate sales and financial expectations.

EDUCATION

____ **Pre-Law** — University of Oregon

LICENSING & CERTIFICATIONS

- California General B Contractor's License #876503
- Oregon General Commercial Contractor's License #191465
- Oregon Emerging Small Business Certification, 2011
- VA-DOD Level 1 and Level II Federal Contractor, 2011
- SDVOSB Verification, 2010

MILITARY

United States Army Combat Veteran, 101st Airborne, Vietnam Jan. 1966–Oct 1968
Platoon Sergeant / Driver & Enlisted Aide to Lt. General Rosson & Enlisted Aide, Lt. General Stillwell

Tyler Saunders

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CONSTRUCTION PROFESSIONAL

Highly qualified professional with extensive experience in construction, project management, and heavy equipment operation. Qualifications include:

- Capable project leader able to successfully manage large-scale projects and work teams of up to 25 craftsmen and laborers.
 - Strong planning, organizational, and time management abilities. Consistently successful in bringing projects in on time, and meeting budget and quality objectives.
 - True craftsman with an excellent reputation for quality workmanship, attention to detail, and a thorough working knowledge of general building trades, building codes, safety standards, tools, materials and equipment associated with construction.
 - Certified welder and heavy equipment operator; also well-versed in bridge building, cabinet making, and wood framing — specialized knowledge and skill in structural concrete fabrication.
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SELECTED PROJECT HIGHLIGHTS

- ❖ Recognized by the Fish & Wildlife Department, project engineers, and associated contractors for contributions to a \$2.3 Malheur Refuge project. Poured 800 yards of concrete to construct five fish ladders and screens. (Contractor: Mike Aldrich Construction)
 - ❖ Took on a \$1.5 million tilt-up project for Mill Power (Prineville) that was behind schedule; worked around the clock to bring the project in on time and within budget. (Contractor: Mike Aldrich Construction)
 - ❖ Successfully finalized a \$600K tilt-up project for United Furniture (Bend) destined to extend beyond the scheduled completion date. (Contractor: Mike Aldrich Construction)
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PROFESSIONAL EXPERIENCE

CMS DEVELOPER SERVICES, INC., Bend, OR Current
Senior Project Manager

Joined this Service-Disabled, Veteran-Owned small business to oversee scheduling and management of construction projects. Rely on extensive experience and technical expertise to determine job requirements, accurate cost estimates, work orders, and materials lists. Order all materials and supplies for shops and project teams.

THE SAUNDERS COMPANY, Newburg, OR 2009-2010
Project Foreman

Designed and built a major rock crushing facility, a new truck stop, and a large Silverton, Oregon winery. Managed the entire construction process, including site layout and preparation, estimating, scheduling, inspection, and cost control. Interpreted blueprints and architectural designs to determine job requirements; provided accurate cost estimates and material needs.

JACK ROBINSON AND SONS, Bend, OR 2004-2009
Lead Working Supervisor

Completed extensive commercial construction, renovation, and clean-up projects for various municipal, commercial, and governmental clients. Performed all phases of construction according to plans and specifications.

PROFESSIONAL EXPERIENCE *(continued)*

Sample projects:

- 22,000 sq. ft. full-service truck stop.
- Three City of Bend deep well pump houses.
- City of Redmond million-gallon reservoir and pump station.
- Renovation of multiple rock pit structures: 50,000 gallon water storage tank; truck scales and scale houses. Created security procedures for all pits.
- Managed DEQ clean-up operations.
- Designed and built bridge structures and canal headwall systems.

MIKE ALDRICH CONSTRUCTION, Bend, OR

1995–2000; 2010

Project Manager

Recruited by the company to head up various commercial and residential projects over a span of six years. Collaborated with owner and clients in all areas of construction. Coordinated all aspects of the projects, from site preparation to scheduling, quality and budget oversight, work crew supervision, inspections, and adherence to OSHA safety standards. Determined priorities and delegated responsibility to appropriate team members.

Sample Projects:

- Multiple large-scale tilt-up projects
- Large pre-cast tilt-up projects
- Numerous commercial and residential footings, stem walls, canal headwalls, and ADA compliance sidewalks, crosswalks, and ramps.

KIRBY NAGELHOUT CONSTRUCTION, Bend, OR

1988–1992

Project Manager

Project lead for major Central Oregon commercial projects.

Sample Projects:

- Pine Martin Lodge
- West Side Church
- JC Penny
- Redmond Armory
- Shopko

ADDITIONAL INFORMATION

Wildlife Artist — specializing in North American & African Wildlife

Fine Art • Oil • Pencil

Featured in select galleries in Oregon and Montana

DroptyneStudio.com

Michael Aldrich

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maldrich@bendbroadband.com

MANAGEMENT PROFILE

Area of Expertise: Concrete Construction

Skilled professional with a strong record of success managing construction projects for private companies and local, state, and federal agencies throughout the western U.S. and Texas. Complimentary background as a business owner, project manager, and concrete specialist. Respected resource and subject matter expert in all aspects of concrete construction. Well-qualified in contract negotiations, estimating, budgeting, project costing, scheduling, and team leadership. Established reputation for ensuring projects are on schedule and conform to plans and specifications—pay close attention to weather conditions and design details that impact successful project completion. Place a high priority on quality work, client satisfaction, and job site safety.

SUMMARY OF EXPERIENCE

Thirty-year career managing all phases of residential, commercial, and public works construction projects, from initial planning through tactical execution, with a laser focus on productivity, safety, and quality performance. Experience hiring, training, and managing teams of construction personnel ranging from ___ to ___ workers. Achieved exceptional results on demanding projects by clearly communicating expectations to work crews, instilling a team-oriented atmosphere, and exhibiting professionalism through personal example.

Representative Projects

- Tilt-up projects ranging in scope from 12,000 to 20,000 sq. ft. Completed panel construction (panel weight: 30,000–106,000 lbs), tilted into place, and installed steel web truss roof structures.
- Tilt-up construction and post tension terrace floor buildings.
- 40 foot security towers, Efcu form systems – poured in place, one continuous pour.
- Structural red iron installation.
- Structural steel form systems, rebar and shoring.
- Placement and consolidation of 6,000 psi mix designs.
- Freeway replacement: demolition, structural rebar installation, and placement of concrete (high early mix design).
- Bridge construction: Box Girder and Bulb T bridge beam construction.
- Lumber mill boiler towers and plywood press foundations.
- Somero 240 quartz lazer screed for large slabs on grade.
- City improvements for high density residential and commercial districts.
- Erosion control – Santiam Pass, Oregon.
- Rock slide stabilization on 4 to 1 slope: secured attachments, cables, and anchors for wire Cliffside netting.

Employment

<u>Title</u>		<u>Current</u>
Owner/Operator	CMS Developer Services, Inc., Bend, OR	2008–present
Owner/Operator	MAA Construction, Bend, OR	1988–2008
Owner/Operator	Mike Aldrich Construction, Bend, OR	1988–2008
Project Superintendent	Kirby Nagelhout Construction, Bend, OR	1987–1988
Working Supervisor	Pat Aldrich Concrete Construction, Bend, OR	1985–1987
Equipment Operator	Round Rock Excavation, Austin, TX	1983–1985
Equipment Operator	Fazzone Concrete Company, Austin, TX	1982–1983
Equipment Operator	BOA Concrete Construction, Bend, OR	1978–1982

PROFESSIONAL CERTIFICATIONS • CONTINUING TRAINING

- Environmental/Erosion Control Inspector Certification –
- Certified Bridge Construction Inspector – Oregon Department of Transportation
- Certified Green Professional – National Association of Home Builders
- Concrete Field Testing Certification – American Association of State Highway Transportation Officials;
American Society of Testing Materials
 - Slump and air preparation and measures
- ACI Certified – American Concrete Institute
 - Tilt-up Construction, Levels 1 & 11
 - Concrete troubleshooting
 - Design of high tech concrete mixtures and add mixtures
 - Cold weather concrete application
 - Increasing job site productivity
 - Job site safety
- Quest Estimating Digitizer System Certification
- Certified Forklift Operator